



International Certificate of Circulation

For the edition distributed between 1st April 2007 and 30th April 2007

**Business
Annuals**

Incentives & Meetings International / The Workbook 2007

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The Primary Market Sector for this publication is:

Conferences & Exhibitions

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Incentives & Meetings International / The Workbook

Certificate of Total Net Circulation for the edition distributed between 1st April 2007 and 30th April 2007

	Net Total
TOTAL NET CIRCULATION	30, 874

Newstrade and other Single Copy Sales	Total	-
At Full Cover Price/NTT		-
At a Lower Rate		-
Paid and Controlled	Total	-
see terms of control on page 3. Sources for all addressees are less than 3 years old.		
At Full Rate		-
At between 50% and 100% of Full Rate		-
At less than 50% of Full Rate		-
Single Copy Subscription Sales	Total	-
At Full Rate		-
At between 50% and 100% of Full Rate		-
At less than 50% of Full Rate		-
Multiple Copy Subscription Sales	Total	-
At Full Rate		-
At between 50% and 100% of Full Rate		-
At less than 50% of Full Rate		-
Bulk Sales	Total	-
At Full Rate		-
At between 50% and 100% of Full Rate		-
At less than 50% of Full Rate		-
Society/Association/Organisation Circulation	Total	-
Paid optional single copies		-
Unpaid single copies (Written Requests)		-
Unpaid single copies (Electronic Requests)		-
Unpaid single copies (Telephone Requests)		-
Non-optional single copies		-
Controlled Free Circulation	Total	30, 874
see terms of control on page 3. Sources for all addressees are less than 3 years old.		
Individual Written Requests		-
Individual Electronic Requests		-
Individual Telephone Requests		-
Company Written Requests		-
Company Electronic Requests		-
Company Telephone Requests		-
Non-requested by name		30, 874
Non-requested by job title / function		-
Non-Controlled Free Circulation	Total	-
By Name		-
Not by name		-

Duplication: The level of duplication on the mailing list for the audit issue was: 0%

Miscellaneous data:

The Basic Cover Price for the audit issue was: Not Applicable

The Basic Annual Rate for Subscriptions for the audit issue was: Not Applicable

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Society / Association / Organisation Circulation

None

Controlled Circulation - Terms of Control in audit period

Individuals involved in the planning, booking or purchasing of international destinations, venues and transportation for the following: international meetings (corporate and association), incentive travel programs, congresses/conventions and events (MICE). USA & Canadian recipients are defined for their specific use of Europe and/or Asia for MICE programs and European and Asian recipients are defined for their use of international (out of country) destinations. Qualified attendees at MICE and motivation conferences/exhibitions and business travel shows.

Exhibitions/Conferences to which bulk free copies are supplied. (Please note, these copies are NOT included in the circulation of any issue)

None

Incentives & Meetings International / The Workbook

Geographical Analysis of circulation for the audit issue

Total Circulation	30,874	Total Analysed	30,874	Total Not Analysed	-
Europe - Total	11,335				
Albania	-	Guatemala	-	Macau	-
Andorra	-	Guiana, French	-	Malaysia	67
Austria	214	Guyana	-	Philippines	56
Azores	-	Haiti	-	Singapore	86
Balearic Islands	-	Honduras	-	Taiwan	21
Belarus (Belorussia)	-	Jamaica	-	Thailand	47
Belgium	550	Martinique	-	Vietnam	-
Bosnia & Herzegovina	-	Montserrat	-	Other	40
Bulgaria	-	Nicaragua	-		
Canary Islands	-	Panama	-	Africa - Total	-
Corsica	-	Paraguay	-	Angola	-
Croatia	-	Peru	-	Ascension Island	-
Cyprus	-	Puerto Rico	-	Benin	-
Czech Republic	-	Saint Kitts & Nevis	-	Botswana	-
Denmark	92	Saint Lucia	-	Burundi	-
Estonia	-	St. Vincent & The Grenadines	-	Burkina Faso	-
Faroe Islands	-	Surinam	-	Cameroon	-
Finland	77	Trinidad & Tobago	-	Cape Verde Islands	-
France	1,014	Turks & Caicos Islands	-	Central African Republic	-
Germany	3,115	Uruguay	-	Chad	-
Gibraltar	-	Venezuela	-	The Comoros	-
Greece	-	Virgin Islands, British	-	Congo	-
Greenland	-	Virgin Islands, US	-	Cote D'Ivoire (Ivory Coast)	-
Hungary	-	Other	-	Djibouti	-
Iceland	-			Equatorial Guinea	-
Italy	668	Australasia & Pacific Rim - Total	179	Eritrea	-
Latvia	-	Australia	159	Ethiopia	-
Liechtenstein	-	Belau (Caroline Islands)	-	Gabon	-
Lithuania	-	Christmas Island (Indian Ocean)	-	Gambia	-
Luxembourg	-	Cocos (Keeling Islands)	-	Ghana	-
Macedonia	-	Fiji	-	Guinea	-
Madeira	-	French Polynesia	-	Guinea-Bissau	-
Malta	-	Guam	-	Kenya	-
Moldova (Moldavia)	-	Kiribati (Gilbert Is)	-	Lesotho	-
Monaco	-	Marshall Islands	-	Liberia	-
Netherlands	383	Micronesia, Federated States Of	-	Madagascar	-
Norway	53	Nauru	-	Malawi	-
Poland	-	New Caledonia	-	Mali	-
Portugal	-	New Zealand	20	Mauritania	-
Republic of Ireland	-	N Z Island Territories	-	Mauritius	-
Romania	-	Norfolk Island	-	Mayotte	-
Russia	-	Northern Mariana Is (Marianas)	-	Mozambique	-
San Marino	-	Papua New Guinea	-	Namibia	-
Serbia	-	Pitcairn Island	-	Niger	-
Slovakia	-	Samoa, American	-	Nigeria	-
Slovenia	-	Samoa, Western	-	Reunion	-
Spain	694	Solomon Islands	-	Rwanda	-
Spitzbergen	-	Tonga	-	Saint Helena	-
Sweden	142	Tuvalu	-	Sao Tome & Principe	-
Switzerland	313	Vanuatu (New Hebrides)	-	Senegal	-
Turkey	-	Wake Island	-	Seychelles	-
Ukraine	-	Wallis & Futuna	-	Sierra Leone	-
United Kingdom	3,605	Other	-	Somalia	-
Vatican City State	-			South Africa	-
Other	415	Asia - Total	75	Sudan	-
		Afghanistan	-	Swaziland	-
North America - Total	18,471	Armenia	-	Tanzania	-
Canada	764	Azerbaijan	-	Togo	-
Mexico	-	Bangladesh	-	Tristan Da Cunha	-
Saint Pierre & Miquelon	-	Bhutan	-	Uganda	-
USA	17,707	British Indian Ocean Territories	-	West Sahara	-
Other	-	Georgia	-	Zaire	-
		India	75	Zambia	-
Central & S. America - Total	-	Kazakhstan	-	Zimbabwe	-
Anguilla	-	Kyrgyzstan	-	Other	-
Antigua & Barbuda	-	Maldives	-		
Antilles, Netherlands	-	Mongolia	-	Middle East & N. Africa - Total	-
Argentina	-	Myanmar (Burma)	-	Algeria	-
Aruba	-	Nepal	-	Bahrain	-
Bahamas	-	Pakistan	-	Egypt	-
Barbados	-	Sri Lanka	-	Emirates, United Arab	-
Belize	-	Tajikistan	-	Gaza & Khan Yunis	-
Bermuda	-	Tibet	-	Iran	-
Bolivia	-	Turkmenistan	-	Iraq	-
Brazil	-	Uzbekistan	-	Israel	-
Cayman Islands	-	Other	-	Jordan	-
Chile	-			Kuwait	-
Columbia	-	South East Asia - Total	814	Lebanon	-
Costa Rica	-	Brunei	-	Libya	-
Cuba	-	Cambodia (Kampuchea)	-	Morocco	-
Dominica	-	China, Peoples Republic of	73	Oman	-
Dominican Republic	-	East Timor	-	Qatar	-
Ecuador	-	Hong Kong	275	Saudi Arabia	-
El Salvador	-	Indonesia	26	Spanish North Africa	-
Falkland Islands	-	Japan	81	Syria	-
Grenada	-	Korea, Democratic People's Rep	42	Tunisia	-
Guadeloupe	-	Korea, Republic of	-	Yemen	-
		Laos	-	Other	-